



# DeLoach Hofstra + Cavonis, PA NAVIGATOR

*When you need help, showing you and your family the way.*

Injury Law + Estate Planning + Elder Law + Real Estate & Association Law + Litigation + Probate



Then: Eric in front yard  
at 5 years old (1980)

Now: Eric and family  
in front yard (2017)

## Coming Home

### *A native of Seminole,*

Eric grew up in the house that his father built in 1974. He later moved out, married and started his own family in Largo. When his father passed away last year, his mother wanted a smaller home. Meanwhile, with two young daughters, Eric's family was growing and needing a larger home. That's when he and his mother decided it would be mutually beneficial to swap homes. Not a big deal, right?

Eric started with internet searches, then called title companies who told him they did not handle such transactions, and real estate attorneys who, according to Eric, "didn't have the time to talk about it. It was as if the transaction sounded just uninteresting. They just didn't want to deal with it."

Then Eric found Seminole Title Company, an affiliated company founded in 1993 by attorneys Dennis R. DeLoach Jr. and Peter T. Hofstra, the founders of DeLoach, Hofstra & Cavonis, P.A. STC's David Ver Woert referred Eric to real estate paralegal Karen Snyder at the law firm. Karen took Eric's information, worked with Mr. Hofstra on

Karen Snyder and  
Peter Hofstra



several options, and called Eric back the same day. "They went out of their way to seek the most cost-effective way to complete the transaction. Karen followed up on every question we had. The transaction went quickly, smoothly and problem free. Karen and the other staff members were professional, knowledgeable, and friendly."

Everyone is now settled in their "new" homes and Eric's daughters will grow up in the home designed by their grandfather. Eric's growth chart is still on the door jamb so his daughters can see how they "measure up" to their father when he was their age. They can look out the same windows and play in the same backyard their father did. So after tirelessly trying to deal with other law firms and title companies, this story had a happy ending for the entire family once they found the help they needed with our firms.



# FAQs: Health Care Surrogates

***What is a health care surrogate designation?***

A designation of health care surrogate is an incapacity planning document naming your health care advocate. This, along with your living will, is known as an advance directive.

***Should I update my health care surrogate designation?***

Yes, if you have not updated your documents since 2015. Florida law was recently changed to include new options relative to when your designation of health surrogate goes into effect. The pre-2015 law said that your surrogate designation only went into effect

if a doctor declared you incompetent. The new law lets the surrogate designation go into effect when you sign it. This change makes it much easier to ensure you are getting the care you need and for your surrogate to speak with your doctor without a declaration of incapacity.

***Can my power of attorney be different than my health care surrogate?***

Yes. Your power of attorney is for financial and legal matters, while your health care surrogate designation is for health care decisions. You can name different people to assist you as you age, but you would

certainly want to make sure they get along with each other and can work together.

***What else should I consider?***

Make sure your documents have alternate people who can help you. We have seen a number of incapacity planning documents lately without alternate agents.

Please call me if you would like to create or update your existing health care surrogate designation. We also invite you to attend any of my estate planning seminars to learn more (see "Upcoming Events" on detachable tab).



## Read What Our Clients Say

**Beth and Greg**  
Litigation Clients

*Paul did an outstanding job representing us on the violation of a non-compete for the restaurant we purchased 3 years ago. The 5 year, 5 mile non-compete was violated by the seller and Paul worked with us to successfully avoid a trial and reach an excellent settlement. Paul is incredibly professional and clearly articulated the steps of the process from filing the suit, to depositions, to mediation and the possibility of going to trial. Paul was fully prepared to go to trial for us if we could not reach a settlement. He thrives on winning. We felt educated and informed every step of the way. His staff is also very responsive and provided excellent support. Paul was prompt and prepared at all of our meetings. He has a no nonsense style and was brilliant in the depositions. Calm and cool, but firm and direct when required and able to apply pressure. He is well versed on the law. We had never been involved in a lawsuit and we feel truly blessed that we hired Paul. In addition, he is a true family man and just a great all around guy. You will not regret hiring him.*

 **In the COMMUNITY**

# Kegs & Collections—A Celebration of Regional Art and Collectors

DeLoach, Hofstra & Cavonis, P.A. was proud to be a lead sponsor of “Kegs & Collections—A Celebration of Regional Art and Collectors” at Great Bay Distributing. Attendees were able to take a behind-the-scenes tour of Great Bay’s private art collection and meet some of the local artists. This event was hosted by The Contemporaries of the Museum of Fine Arts (MFA) who generate support for Tampa Bay artists and contemporary art at the MFA. Director of Marketing Simone DeLoach is the current President of The Contemporaries.



L to R: Joe Murphy, Lindsay Murphy, Peter Hofstra, Kim Hofstra, Clayton Hofstra, Jennifer Petrini Lovelady (Director of Community & Human Resources at Great Bay), Simone DeLoach, Rep DeLoach, Christine O’Neil, Ashleigh Fisichella and Jon O’Neil.

Artwork: Bask, *99 Bottles of Beer on the Wall*, installation, Collection of Great Bay Distributors.

## Caregivers Conference

Rep DeLoach was recently a guest speaker at the “3rd Annual Caregivers Conference: Caregivers Reality—Living with Dementia” presented by St. Petersburg College’s Institute for Strategic Policy Solutions. The event provided practical tips on how to respond to behavioral issues, connect with supportive services and meet other caregivers. In dealing with the long-term care of a loved one, there are three critical components: health care, financial and legal. A Board Certified Elder Law attorney, Rep presented “Hope for the Best, Preparing for the Worst: Advance Directives and Powers of Attorney.” If you have any questions on being a caregiver or preparing for your or a loved one’s incapacity, please give us a call or join us for one of Rep’s seminars (see “Upcoming Events” on detachable tab).


 **STAFF Spotlight**

## Jennifer Pachoumis



Paul Cavonis and Jennifer Pachoumis

Jennifer Pachoumis is a personal injury paralegal for Paul Cavonis who will be celebrating nearly 11 years with the firm. According to Paul, “Jenny takes great pride in her work. Her attention to detail is second to none. This skill is invaluable when preparing cases for trial. She treats our clients like family and helps them through what is often a difficult time in their lives.” Please meet Jennifer Pachoumis:

### *What is your hometown?*

Cresco, Pennsylvania.

### *Where is your favorite destination in the world? Why?*

I’m pretty happy to find myself at just about any beach, which is one of the reasons I love living in Florida. One day I hope to visit Bora Bora.

### *What is your favorite movie? Why?*

The original 1977 *Star Wars*. I remember watching it over and over again when I was a little girl, and idolizing Princess Leia—such a strong, independent female character!

### *What is your favorite book? Why?*

*The Thorn Birds* by Colleen McCullough, because it is so well-written and explores the complicated themes of love, death, family, and God in rich, nuanced detail.

### *What values are important to you?*

Compassion, kindness, and tolerance are all values my parents impressed upon me from a young age, and I strive to pass that along to my two young daughters.



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**Special MESSAGE**

**#DHCkoozie  
Photo Contest**

Share your koozie pics by sending to [simone@dhclaw.com](mailto:simone@dhclaw.com) and you could win a \$50 gift certificate to Target. We'll post your photo to our Facebook page. The photo with the most "Likes" wins! We'll announce the winner on October 3. If you have any questions, please contact Simone DeLoach at 727-308-5441 or visit [dhclaw.com/DHCkoozie](http://dhclaw.com/DHCkoozie) to learn more.

To update your address preferences, add friends or family to our mailing list, or to be removed, please call Simone DeLoach at 727-308-5441 or email her at [simone@dhclaw.com](mailto:simone@dhclaw.com).

**PAWS for the LAWS**



# Service with a Smile

Congratulations to Molly Webb, who recently retired after 28 years with the Recording Services Department at the Pinellas County Clerk of the Circuit Court. It's great people like Molly we work with, both inside and outside the firm, that help us best serve our clients. According to Verne Frederick, our firm's courier, "Molly was a true pleasure to work with and always had a big smile on her face."



Molly Webb and Verne Frederick

Molly sent this kind note: "Thank you so very much for the gorgeous vase of flowers! You made me feel very special and appreciated for my services over the years. It was a great pleasure and honor to be an employee of Ken Burke, your former administrator. He is the best clerk I served." We certainly agree, Molly!



*When you need help.*

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+ Cavonis, PA**  
[dhclaw.com](http://dhclaw.com)

## Connect With Us!



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 **Upcoming EVENTS** **Our Favorite RECIPES*****How to Qualify for Medicaid*****TUESDAY, AUGUST 8, 5:30 P.M.**

- ▶ *Income/Asset Rules*
  - ▶ *Common Myths*
  - ▶ *Crisis Management*
- 

***Estate Planning Essentials*****TUESDAY, AUGUST 22, 5:30 P.M.**

- ▶ *Wills v. Trusts*
  - ▶ *Advance Directives*
  - ▶ *Asset Protection*
- 

***How to Qualify for Medicaid*****TUESDAY, SEPTEMBER 5, 5:30 P.M.***(see August 8)****Estate Planning Essentials*****TUESDAY, SEPTEMBER 19, 5:30 P.M.***(see August 22)****How to Qualify for Medicaid*****TUESDAY, OCTOBER 3, 5:30 P.M.***(see August 8)*

Our educational seminars are free and open to the public so we welcome all friends and family. All seminars presented by attorney Rep DeLoach in the DeLoach, Hofstra & Cavanaugh, P.A. Law Library. Seating is limited so please RSVP to Ashleigh Fisichella at 727-308-5441, [ashleigh@dhclaw.com](mailto:ashleigh@dhclaw.com) or online at [dhclaw.com](http://dhclaw.com).



## Red, White and Blue Cheese Potato Salad

For a 4th of July celebration, Rep and Simone DeLoach cooked lunch for the staff including a batch of their favorite vegetarian potato salad. This traditional American favorite is updated with red potatoes and blue cheese. Not only is it quick and easy, it's on the healthier side! Additional vegetarian option: top with imitation bacon bits. (serves 8)

- ▶ 2 pounds red new potatoes
- ▶ ¼ cup olive oil
- ▶ 3 tablespoons white vinegar
- ▶ 1 bunch green onions, chopped
- ▶ ½ teaspoon salt
- ▶ 1 teaspoon ground black pepper
- ▶ 1 ½ ounces blue cheese, crumbled

Bring a large pot of salted water to a boil. Add potatoes and cook until tender but still firm, about 15 minutes. Drain, cool and chop, leaving skins on.

In a large bowl, whisk together the oil, vinegar, green onions, salt and pepper. Add the potatoes and cheese and toss to coat.